

September 3, 2018

www.ceat.com
The National Stock Exchange of India Limited,

CEAT LTD.
RPG House

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CIN: L25100MH1958PLC011041

**BSE Limited,**Corporate Service Department, 1<sup>st</sup> Floor, P.J. Towers,
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Mumbai 400 001

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Security Code: 500878/952523

Symbol: CEATLTD

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 read with Para A Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Policy on Determination of Materiality of Events of the Company, please find below the details of the conference:

Date	Particulars	Location
September 4, 2018	Conference arranged by Elara Capital	BKC, Mumbai

Further, we are enclosing herewith the presentation to be made during the aforesaid conference for your reference and record.

Kindly take the same on record and acknowledge receipt.

Thanking you,

Yours faithfully,

For CEAT Limited

Amit Dodani

**Compliance Officer** 



#### An **RPG** Group Company







**Q1 FY19 – Investor Presentation** 





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**Section 1: RPG Group Overview** 

5-6

**Section 2: Business Overview** 

8-19

**Section 3: Operational & Financial Overview** 

21-28





**Section 1: RPG Group Overview** 





## RPG Group: Powered by Passion, Driven by Ethics

# UNLEASHTALENT TOUCHLIVES OUTPERFORM AND®

RPG Enterprises was founded in 1979. The group currently operates in various industries - Infrastructure, Technology, Life Sciences, Plantations and Tyre Manufacturing. The group has a history of business dating back to 1820 AD in banking, textiles, jute and tea. The Group grew in size and strength with several acquisitions in the 1980s and 1990s. CEAT became a part of the RPG Group in 1982, which is now one of India's fastest growing conglomerates with 20000+ employees, presence in 100+ countries and annual gross revenues of ~\$3 Bn.













#### KEC International

World leader in Power Transmission EPC space



One of India's leading manufacturer of automobile tyres

#### Zensar Technologies

Software services provider spread across 20 countries, 400+ customers.

#### RPG Life Sciences

Pharma company with wide range medicines in global generics and synthetic APIs.

#### Raychem RPG

Engineering products and services catering to infrastructure segment of the economy.

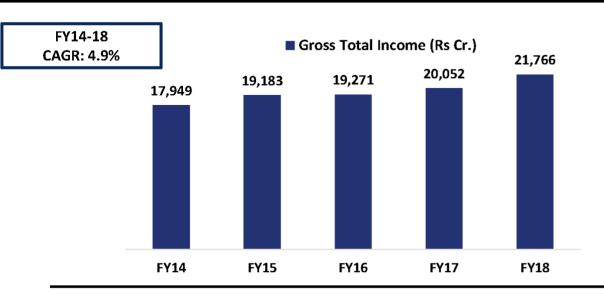
#### Harrisons Malayalam

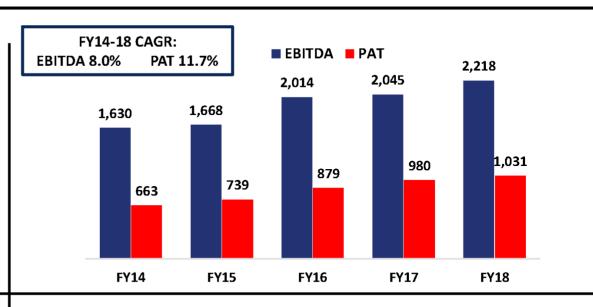
One of India's largest plantation companies with tea, rubber and other agro products.

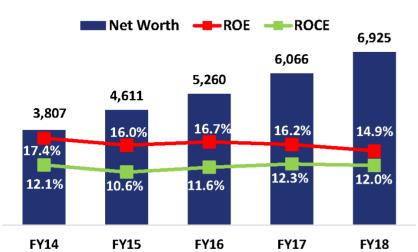




## RPG Group: Key Financials









#### Note:

- 1) ROCE is calculated by taking EBIT\*(1-ETR) divided by Capital Employed
- ROE is calculated by taking PAT divided by Net-worth
- 3) Market Cap updated till 18<sup>th</sup> July 2018





# **Section 2: Business Overview**



### **Board of Directors**





Harsh Vardhan Goenka Chairman, Non Executive Director



Anant Vardhan Goenka Managing Director



**Arnab Banerjee**Whole -Time Director



Atul C. Choksey
Non Executive
Independent Director



Pierre E. Cohade

Non Executive

Non Independent Director



Hari L. Mundra
Non Executive
Non Independent Director



Haigreve Khaitan Non Executive Independent Director



Mahesh S. Gupta
Non Executive
Independent Director



Paras K. Chowdhary
Non Executive
Independent Director



Punita Lal
Non Executive
Independent Director



Ranjit Pandit Non Executive Independent Director



S. Doreswamy
Non Executive
Independent Director



Vinay Bansal Non Executive Independent Director



# **Leadership Team**



**Anant Goenka** 



**Managing Director** 

**Kumar Subbiah** 



**Chief Financial Officer** 

**Arnab Banerjee** 



Executive Director - Operations

**Milind Apte** 



Senior Vice President
- Human Resources

**Tom Thomas** 



Executive Director - Projects & Chief Mentor Technology

Dilip Modak



Senior Vice President
- Manufacturing

Chandrashekhar Ajgaonkar



Senior Vice President
- Quality Based Management

**Peter Becker** 



Senior Vice President
- R&D and Technology





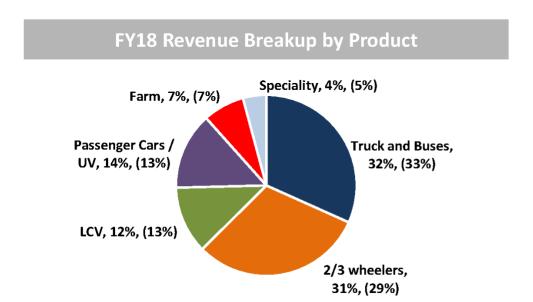
India's leading tyre company with over 50 yrs of presence

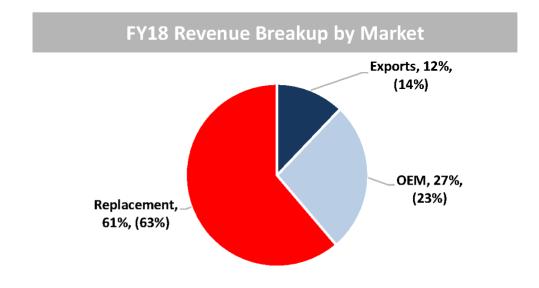
Distribution Network: 4,500+ dealers, 500+ exclusive CEAT franchisees

6 Manufacturing facilities - Bhandup, Nasik, Halol, Nagpur, Ambernath & Sri Lanka

**100+** countries where products are sold with strong brand recall

**#No 1** player in Sri Lanka in terms of market share

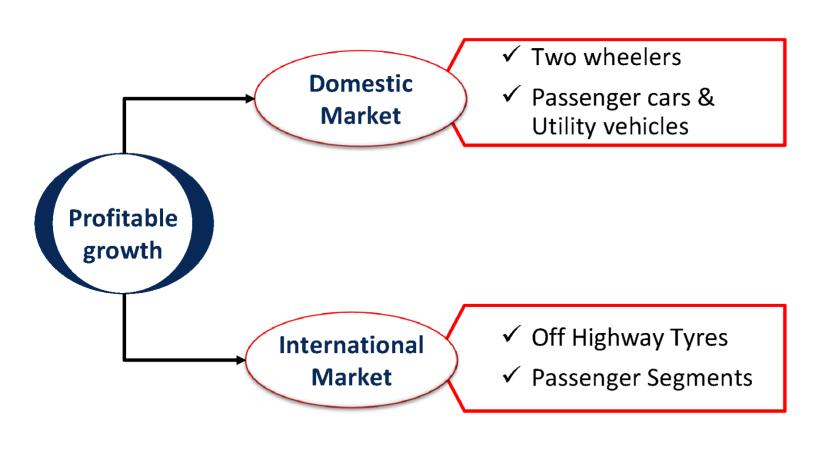




Note: Figures in parenthesis denote FY17







- 1 Differentiated Products
- 2 Strong Brand
- 3 Extensive Distribution
- 4 Deep OEM Partnerships
- World Class R&D
- 6 Expanding Global Reach