



CEAT Q2 FY15-16 profits up by 30% YoY at Rs 107 crore

~ EBITDA up by 15% YoY

Mumbai, 27th October 2015: CEAT Limited, flagship company of the RPG Group today announced its unaudited results for the second quarter ending September 30th, 2015. On a consolidated basis, the company's PAT increased by 30% to Rs. 107 crore while revenue declined marginally by 2% to Rs 1,400 crore. The EBITDA increased by 15% to Rs 202 crore on a YoY basis. The consolidated EBITDA margins rose to 14.4% in Q2 FY15-16 compared to 12.4% in Q2 last year.

On a Standalone basis PAT rose by 40% YoY to Rs 115 crore for the quarter. The standalone EBITDA for Q2 FY15-16 stood at Rs 191 crore which corresponded to an increase of 17% on a YoY basis. The standalone EBITDA margins stood at 14.2% in Q2 FY 15-16 compared to 11.9% in Q2 last year.

The quarter also witnessed the phase II launch of its Halol plant in September 2015. This initiative has currently ensured an increase of close to 1 lakh tyres per month in CEAT's production capacity in PCR & UVR segment. The ramp-up of Halol phase II would happen over a period of next 18 months to achieve a terminal capacity of little over 4.5 lakh tyres per month, which would take up the total capacity a little over 7.5 lakh tyres per month. The plant will help CEAT cater to the ever increasing demand for PCR & UVR tyres from the auto sector. In Q2 CEAT's OEM segment started catering to recently launched Mahindra TUV 300 and Renault KWID models respectively.

Mr. Anant Goenka, Managing Director, CEAT Limited, said, "This has been a momentous quarter for the company which saw phase II of our Halol plant commence operations thereby augmenting our production capacity in the PCR & UVR segment. The dips in crude and rubber

prices were welcome, though Chinese products flooding the market impacted the industry last quarter and our top line to a certain extent. However, margins improved largely due to lower raw material cost coupled with improving product mix."

"In the upcoming quarters, strategic product introductions at CEAT will play a significant role as we see demand increase from the OEM segment while in replacement markets the passenger segment comprising of PCR, UVR and 2-wheeler tyres would be the key," he added.

The quarter also saw a key development in ace batsman Suresh Raina being roped in by CEAT for a 3-year bat endorsement deal, yet again fortifying the company's association with cricket.

About CEAT Ltd:

CEAT, the flagship company of RPG Enterprises, was established in 1958. Today, CEAT is one of India's leading tyre manufacturer with a capacity of over 800 tonnes per day and has strong presence in global markets. CEAT offers the widest range of tyres to all segments and manufactures world-class tyres for: Heavy-duty Trucks and Buses, Light Commercial Vehicles, Earthmovers, Forklifts, Tractors, Trailers, Cars, Utility Vehicles, Motorcycles, Scooters as well as Auto-rickshaws. CEAT enjoys a major market share in the Truck, Light Truck and 2-wheeler segment and its tubes and flaps are renowned for their superior quality and durability.

About RPG

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with turnover over USD 3 billion. The group has more than fifteen companies managing diverse business interests in the areas of Tyre, Infrastructure, IT and Specialty.

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